



**formlabs** 

The next chapter of 3D printing: Mass  
Customization

Dr. Tajti Ferenc - Engineering Operations



**500+** employees



**6** offices

Boston, Berlin, Japan, China, Budapest, North Carolina



**225+** engineers and researchers

Many 3D printing experts, material scientists in SLA and SLS



**100+** partners through 6 continents

North America, Europe and Asia



We develop complete systems that make **affordable**, **high-precision** 3D printing **accessible** to a wide audience



40,000,000+

Printed parts

50,000+

Printers

30,000+

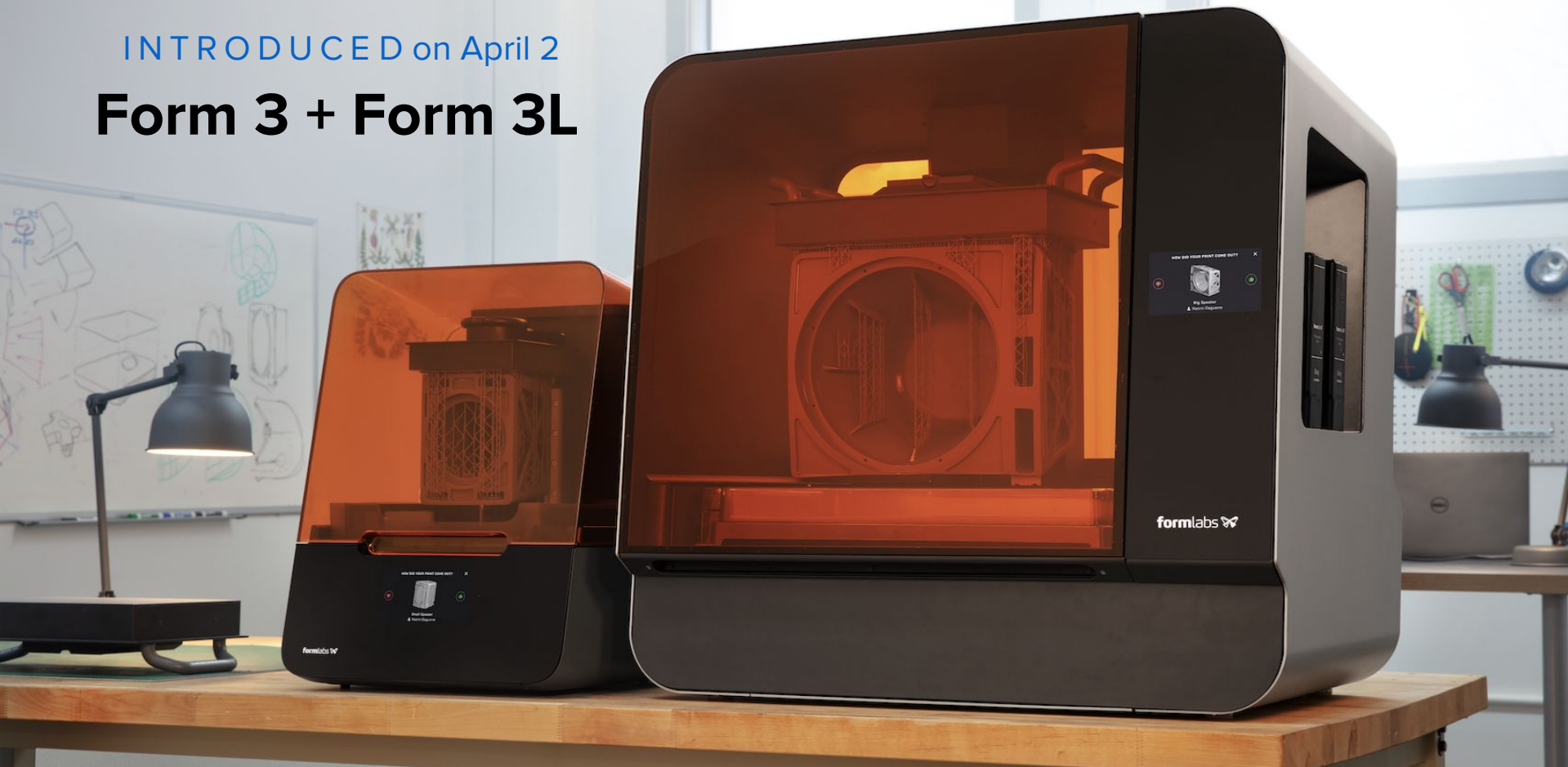
Prints / week

# Form 3 and Form 3L

*Powered by  
Low Force Stereolithography (LFS)*

INTRODUCED on April 2

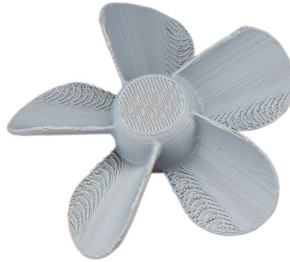
# Form 3 + Form 3L



The Form 2 rivals  
printers that cost  
much more

**Part Cost:** \$0.42  
**Machine Cost:** from \$2,000

**Hobbyist FDM**



**Part Cost:** \$1.1  
**Machine Cost:** from \$4,000

**Professional DLP**



**Part Cost:** \$1.1  
**Machine Cost:** \$2,850

**Desktop SLA (Form 2)**



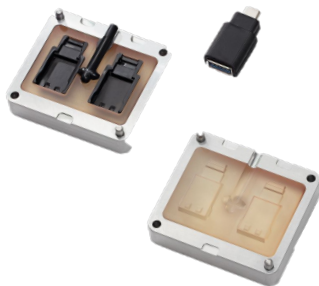
# Manufacturing is becoming digital

Additive market to grow from \$1.5B to \$8.75B by 2020

Rapid Prototyping



Jigs & Fixtures



Small Batch Production



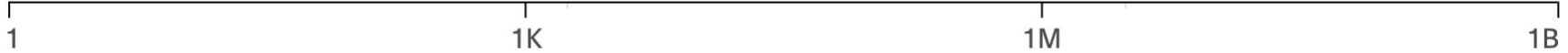
Mass Customization



*\*Approximation based on 50% reduction (plastics) of reduction 50% (vertical) of IDC market size estimates.*

*– 2016 Worldwide Semiannual 3D Printing Spending Guide*

# Manufacturing Across Volumes





# Manufacturing Across Volumes



1

1K

1M

1B



# Manufacturing Across Volumes



1 1K 1M 1B

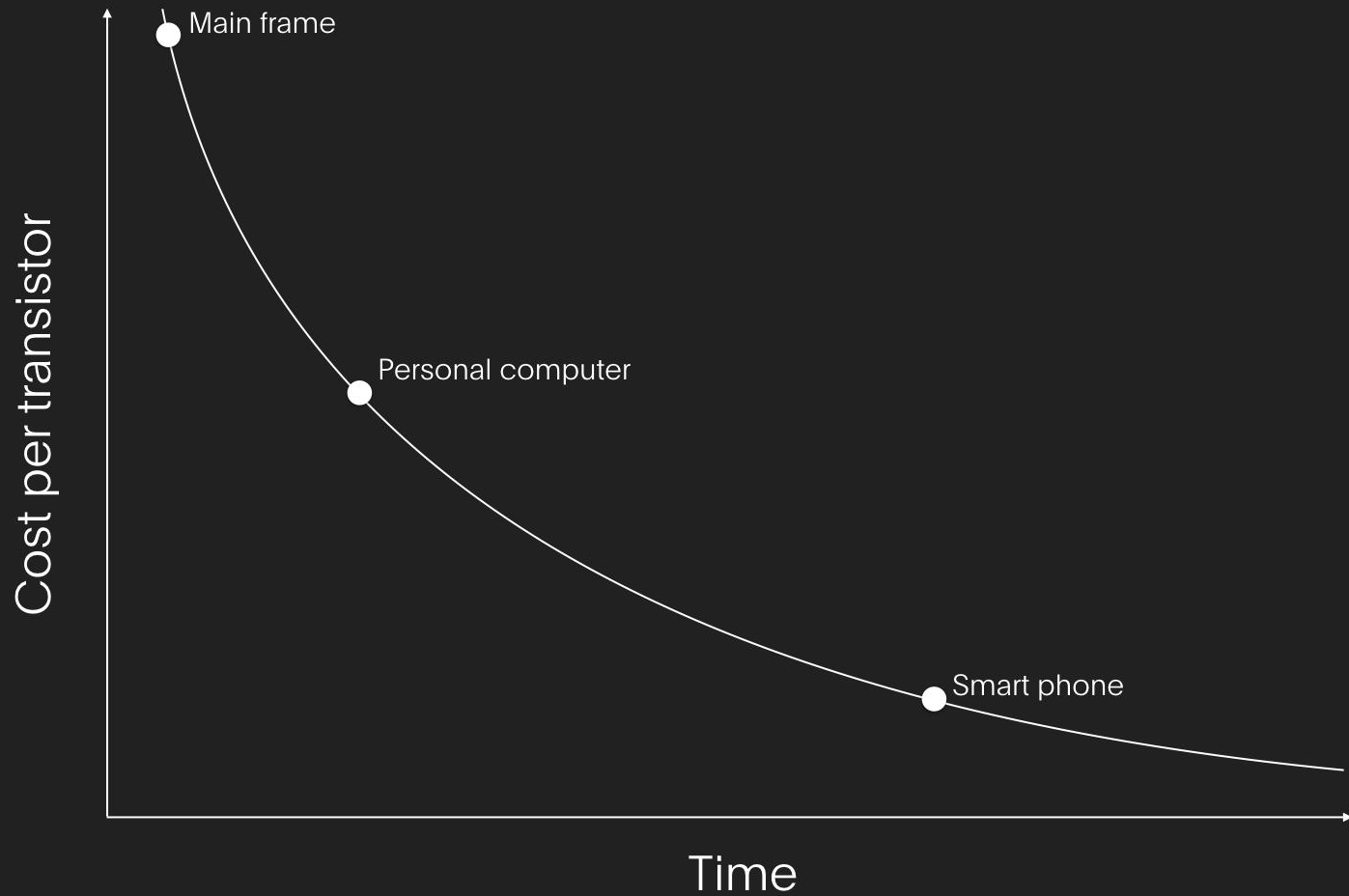


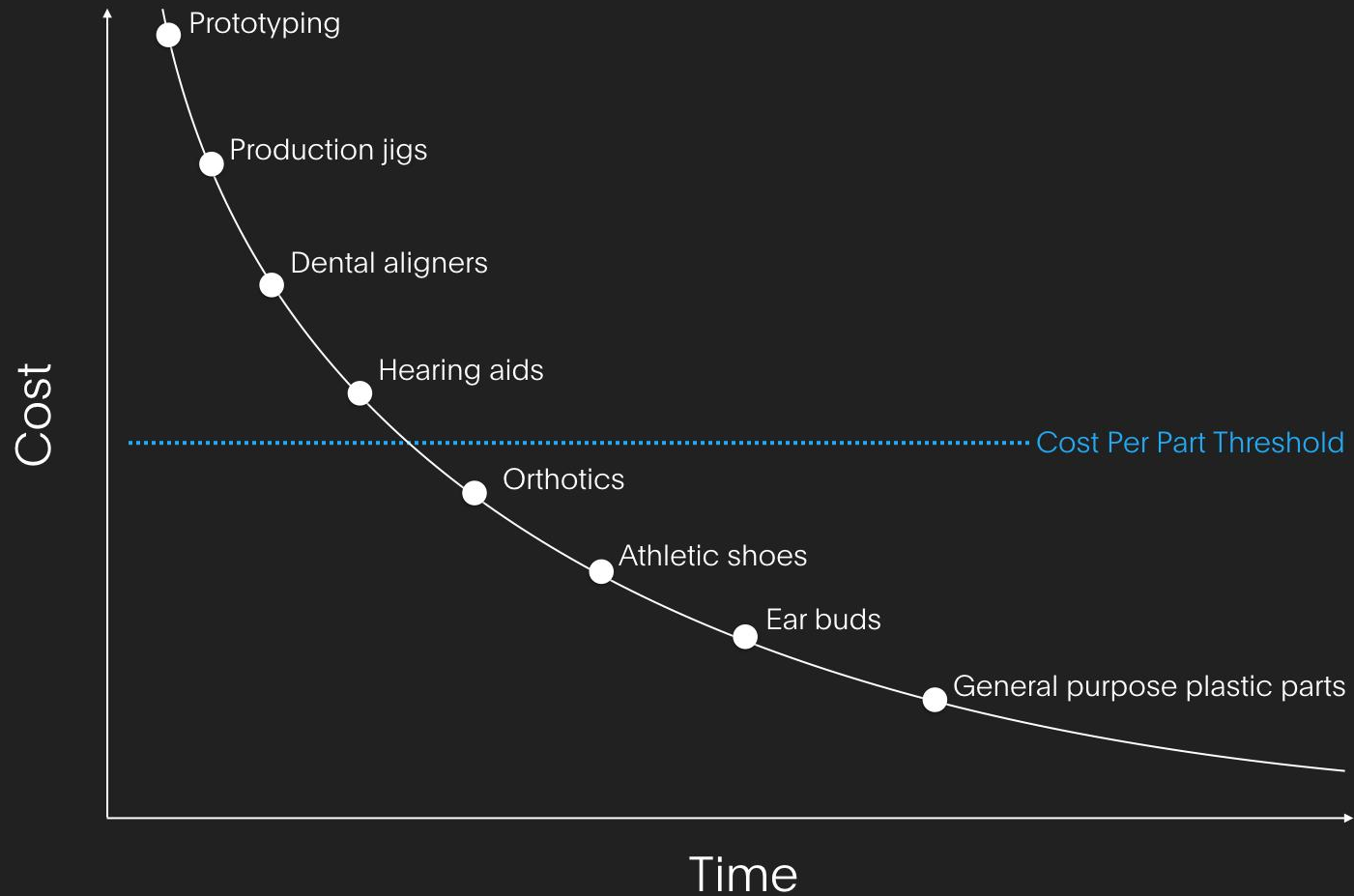


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Price per part cost

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Equipment  
Ownership

+

Materials

+

Labor

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Cost Per Part



~~Equipment  
Ownership~~

+

Materials

+

Labor

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Cost Per Part

~~Equipment  
Ownership~~

+

Materials

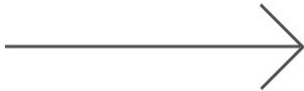
+

Labor

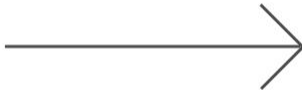
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Cost Per Part

# Changing to distributed systems



# Changing to distributed systems



Dashboard

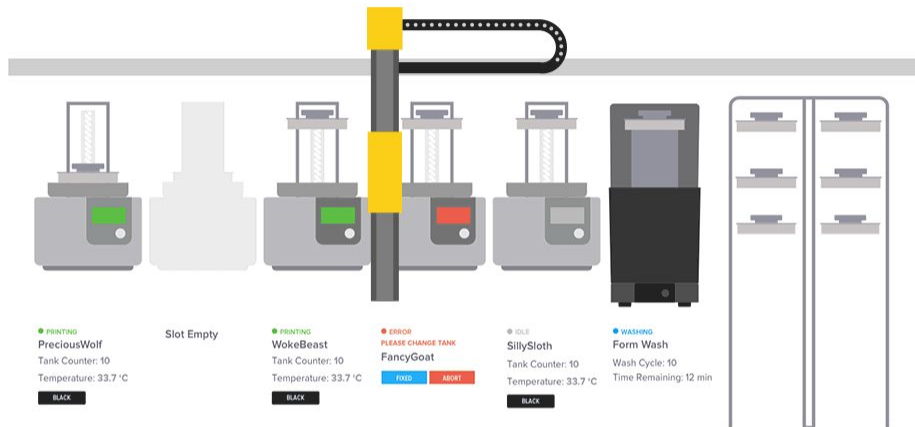
Printing Queue

History

Configure

Log out





Stop Motion



Print Queue

Add file to Queue

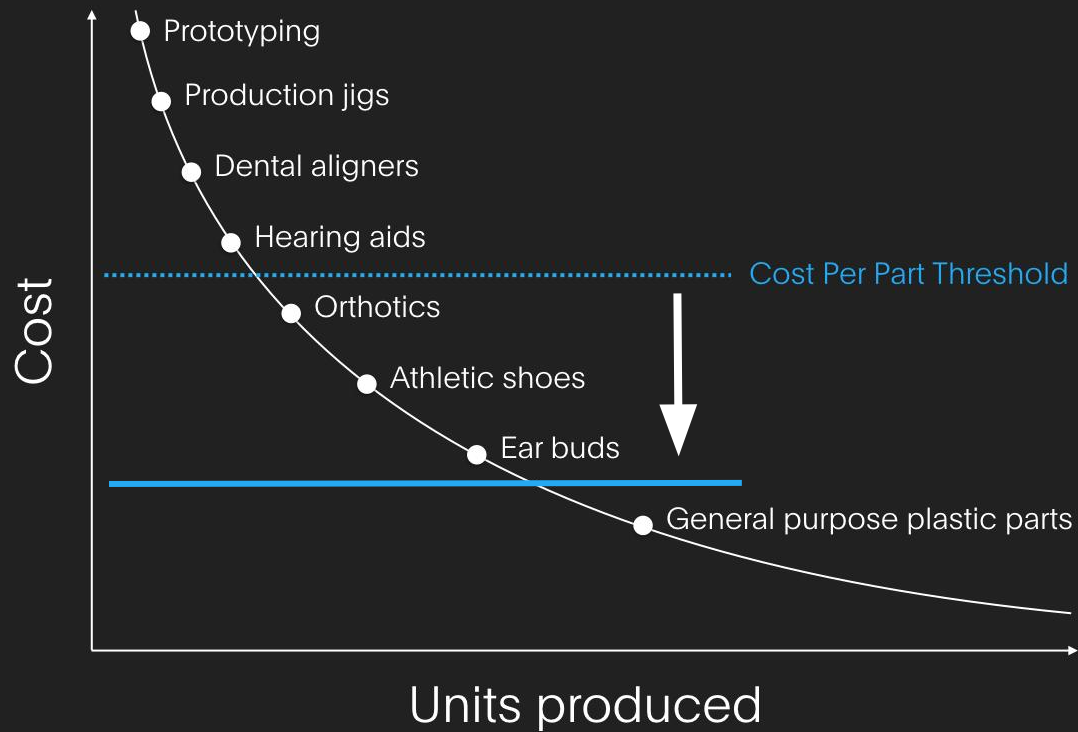
Remove Unstarted Prints

 <b>top</b> 6 h 16 min 100 µm 81.5 mL 512 layers	 PRINTING <b>ImpartialBeast</b> WHITE	6 min remaining <div> <div></div> </div>	<b>94%</b> <div> <div></div> </div>	<div>Delete</div>
 <b>top</b> 6 h 16 min 100 µm 81.5 mL 512 layers	 PRINTING <b>ImpartialBeast</b> WHITE	7 min remaining <div> <div></div> </div>	<b>Paused</b> <div> <div></div> </div>	<div>Delete</div>

# Form Cell: Scalable Automation

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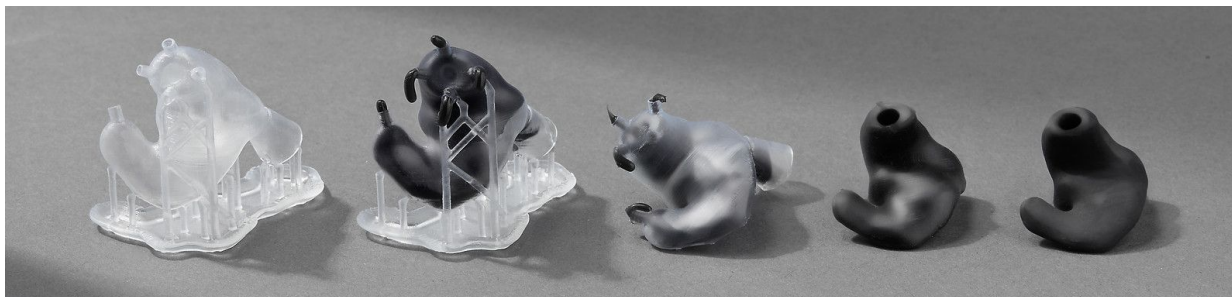




# Audiology

Hearing specialists and ear mold labs are using digital workflows to manufacture higher quality custom ear products more consistently, and at higher volumes.

Custom Earbuds & Hearing Aids



“The Form 2 has enabled our lab to transition our custom hearing product manufacturing from manual to digital. 3D printing custom hearing products allows for greater control and consistency, and with the quality and affordability of the Form 2, we see potential to ramp up production going forward.” **Paul Thorpe, Lab Manager, Universal dB**





Ownphones developed and printed customized  
wireless earbuds with Formlabs printers

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What is next?

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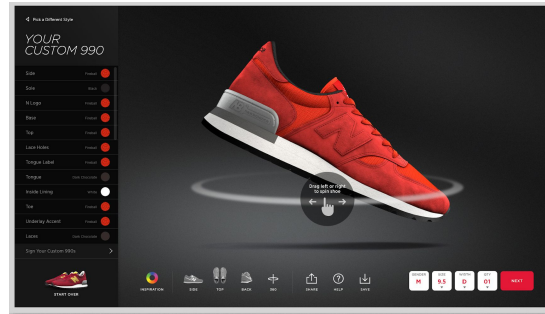
# Materials

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# Digital workflow example



Scanning

Design + customization

Printing





# Dental

Trusted by dentists and dental technicians, our printers have been used in over 100,000 surgeries worldwide, and printed over 1,000,000 dental products, unlocking large-scale dental 3D printing for the first time.

Surgical Guides



Thermoformed Clear  
Aligners & other



Splints & Guards



Models



Dentures



“After 8 years of 3D printing, using several different printers, I find the Form 2 3D printer to be the perfect choice for precision 3D printing, for models, surgical guides and ortho applications. The combination of precision, cartridge resin for quick change of printing resins, and low cost make the Form 2 the perfect choice for any size dental laboratory.” **Lee Culp, CDT, Sculpture Studios**



# Jewelry

Use the precision of the Form 2 to prototype new designs or create custom jewelry.

Vulcanized Rubber Molding



Investment Casting



Custom Jewelry



“As a pioneer in desktop 3D printing, Formlabs is the perfect partner to help us grow in 3D printing. When it comes to 3D printing technology for jewelry professionals, Formlabs is the leader in this space.” **Scott Petrillo, Vice President of Sales**

## SLA Materials

Switch seamlessly between a library of general, advanced, and specialty materials. Our in-house material science team is always developing new materials to expand the capabilities of the Form 2.





Materials for high resolution rapid prototyping. With Formlabs Standard Resins, you can print strong, precise concept models and prototypes that bring your ideas to life. Standard Resins include Black, White, Grey, Clear, Draft and a range of colors with our Color Kit.

## Standard Resins

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## Other technologies

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# Meet the Fuse 1

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## Industrial Power That Scales

Cheapest cost per part in 3D printing.

Unrestricted part geometry, no supports.

Large prints. 165 x 165 x 320 mm build volume for bigger parts and higher throughput.

## Nylon 12

Industry standard for strong and durable functional prototyping and end use parts.



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Thank you

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